# Language Model Prompting

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EECS 595: Natural Language Processing

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## Reminder: Final Project Presentation Info

- Check recent Canvas announcements for some newly released information on the final project presentations!
  - Presentation schedule (assigned dates)
  - Presentation guidelines
  - Grading criteria

#### • Presentation slides will be due December 16 (extended)

#### Pre-trained LMs

- In the last few years, the SOTA in NLP has been dominated by large-scale, pre-trained language models (LMs)
  - Train a transformer as a language model
  - Use massive amounts of text from the Web for training
- Examples
  - Google: <u>BERT</u>
  - Facebook: <u>RoBERTa</u>
  - Baidu: ERNIE
  - OpenAI: GPT, GPT-2, GPT-3

#### SQuAD1.1 Leaderboard

Here are the ExactMatch (EM) and F1 scores evaluated on the test set of SQuAD v1.1.

| Rank                     | Model   | EM     | F1     |
|--------------------------|---|--------|--------|
|                          | Human Performance<br>Stanford University<br>(Rajpurkar et al. '16)                          | 82.304 | 91.221 |
| <b>1</b><br>Jul 24, 2021 | {ANNA} (single model)<br>LG AI Research   | 90.622 | 95.719 |
| 2<br>Apr 10, 2020        | LUKE (single model)<br>Studio Ousia & NAIST & RIKEN AIP<br>https://arxiv.org/abs/2010.01057 | 90.202 | 95.379 |
| <b>3</b><br>May 21, 2019 | XLNet (single model)<br>Google Brain & CMU  | 89.898 | 95.080 |
| 4<br>Dec 11, 2019        | XLNET-123++ (single model)<br>MST/EOI<br>http://tia.today                                   | 89.856 | 94.903 |
| 4<br>Aug 11, 2019        | XLNET-123 (single model)<br>MST/EOI   | 89.646 | 94.930 |
| 5<br>Jul 21, 2019        | SpanBERT (single model)<br>FAIR & UW  | 88.839 | 94.635 |
| 6<br>Jul 03, 2019        | BERT+WWM+MT (single model)<br>Xiaoi Research  | 88.650 | 94.393 |
| 7<br>Jul 21, 2019        | Tuned BERT-1seq Large Cased (single model)<br>FAIR & UW                                     | 87.465 | 93.294 |
| 8<br>Oct 05, 2018        | BERT (ensemble)<br>Google Al Language<br>https://arxiv.org/abs/1810.04805                   | 87.433 | 93.160 |
| <b>9</b><br>May 14, 2019 | ATB (single model)<br>Anonymous   | 86.940 | 92.641 |
| 10<br>Jul 21, 2019       | Tuned BERT Large Cased (single model)<br>FAIR & UW  | 86.521 | 92.617 |
| 10<br>Jul 04, 2019       | BERT+MT (single model)<br>Xiaoi Research  | 86.458 | 92.645 |

## Masked Language Modeling



## Fine-Tuning

- We can fine-tune large LMs on downstream tasks
  - Train some classification head to classify LM embeddings
  - End-to-end with LM (back-propagate using downstream task supervision)



## Limitations of Fine-Tuning

- Fine-tuned LMs can exploit biases in language data
  - Achieve artificially high performance (Niven and Kao, 2019)
  - Predictions tend to be supported by incoherent evidence (Storks and Chai, 2021)
- Limited insight into how conclusions are made!



## What do LMs Actually Know?

- LMs are trained on massive amounts of text data
- Latest LMs have billions of learned parameters
- What knowledge is captured in them?
- Methods:
  - Probing
  - Prompting



The Wrap

## Probing

- *Approach:* freeze the LM during finetuning
- Insight on what knowledge is learned in pre-training
- Limitations:
  - Introduces additional learned parameters
  - Restricted to classification tasks



## Prompting

- LMs are trained on so much data, and have already been exposed to so much knowledge...
  - How do we extract the knowledge?
- Don't fine-tune, instead **prompt** the LM with targeted language at inference time!
  - LM outputs answer as natural language
  - Zero-shot setting
- Beneficial over fine-tuning when we don't have much training data
  - Access the knowledge already stored in the LM



## Outline

- Extracting knowledge with prompts
  - Relational prompts
  - Prompts to improve fine-tuning
  - Prompts to improve zero-shot inference
- Directly solving tasks with prompts
  - Prompting massive LMs
  - Measuring prompt utility
- Generating better prompts
  - Deterministic methods
  - Learning to prompt
  - Learning soft prompts



(from Pre-train, Prompt, and Predict Survey Paper)

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(from Pre-train, Prompt, and Predict Survey Paper)

#### **Relational Prompts**

- Can LMs be used like knowledge bases?
- *Approach*: prompt the LM with an incomplete relation, generate the rest of it
- Advantages:
  - No schema engineering
  - No human annotation
  - Support any query



e.g. ELMo/BERT

#### **Relational Prompts**

- LAMA (Language Model Analysis) dataset compiles this type of relational knowledge
- Consists of several pre-compiled knowledge resources:
  - Wikipedia
    - Google-RE (relational facts)
    - T-REx (relational facts)
    - SQuAD (facts from passages)
  - ConceptNet

#### **Relational Prompts**

- Automatically convert relational data into prompts using templates
  - For simplicity, only consider single-token targets from the data, e.g., "Florence"
  - LM can just rank all tokens in vocabulary to fill in the blank



| Comput     | Delation    | Statisti |      | tistics Baselines |      | KB     |                 |      |      | LM   |      | Prompting BER1 |            |
|------------|-------------|----------|------|-------------------|------|--------|-----------------|------|------|------|------|----------------|------------|
| Corpus     | Relation    | #Facts   | #Rel | Freq              | DrQA | $RE_n$ | RE <sub>o</sub> | Fs   | Txl  | Eb   | E5B  | Bb             | <b>B</b> 1 |
|            | birth-place | 2937     | 1    | 4.6               | -    | 3.5    | 13.8            | 4.4  | 2.7  | 5.5  | 7.5  | 14.9           | 16.1       |
| Coordo DE  | birth-date  | 1825     | 1    | 1.9               | -    | 0.0    | 1.9             | 0.3  | 1.1  | 0.1  | 0.1  | 1.5            | 1.4        |
| Google-RE  | death-place | 765      | 1    | 6.8               | -    | 0.1    | 7.2             | 3.0  | 0.9  | 0.3  | 1.3  | 13.1           | 14.0       |
|            | Total       | 5527     | 3    | 4.4               | -    | 1.2    | 7.6             | 2.6  | 1.6  | 2.0  | 3.0  | 9.8            | 10.5       |
| T-REx      | 1-1         | 937      | 2    | 1.78              | -    | 0.6    | 10.0            | 17.0 | 36.5 | 10.1 | 13.1 | 68.0           | 74.5       |
|            | <i>N</i> -1 | 20006    | 23   | 23.85             | -    | 5.4    | 33.8            | 6.1  | 18.0 | 3.6  | 6.5  | 32.4           | 34.2       |
|            | <i>N-M</i>  | 13096    | 16   | 21.95             | -    | 7.7    | 36.7            | 12.0 | 16.5 | 5.7  | 7.4  | 24.7           | 24.3       |
|            | Total       | 34039    | 41   | 22.03             | -    | 6.1    | 33.8            | 8.9  | 18.3 | 4.7  | 7.1  | 31.1           | 32.3       |
| ConceptNet | Total       | 11458    | 16   | 4.8               | -    | -      | -               | 3.6  | 5.7  | 6.1  | 6.2  | 15.6           | 19.2       |
| SQuAD      | Total       | 305      | -    | -                 | 37.5 | -      | -               | 3.6  | 3.9  | 1.6  | 4.3  | 14.1           | 17.4       |

Table 2: Mean precision at one (P@1) for a frequency baseline (Freq), DrQA, a relation extraction with naïve entity linking ( $RE_n$ ), oracle entity linking ( $RE_o$ ), fairseq-fconv (Fs), Transformer-XL large (Txl), ELMo original (Eb), ELMo 5.5B (E5B), BERT-base (Bb) and BERT-large (Bl) across the set of evaluation corpora.

#### Takeaways

- Using prompts to sample relational knowledge from large LMs works to some degree
  - Fairly competitive with baselines
- While BERT performs best, still much room for improvement in zeroshot setting
  - Maybe we're not ready to let go of fine-tuning...

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  - Learning soft prompts



(from Pre-train, Prompt, and Predict Survey Paper)

## Prompts to Improve Fine-Tuning

- Fine-tuning requires a large training dataset
  - Difficult to learn from small dataset
- Improve learning from small dataset with pattern-exploiting training (PET)
- Approach:
  - Define several fill-in-the-blank templates (patterns) to use as prompts
    - Fine-tune separate LMs to generate supporting knowledge when prompted with each pattern
  - 2. Use ensemble of all patterns to generate soft labels for unlabeled data
  - 3. Fine-tune another LM on labeled data and soft-labeled data



| Line           | Examples               | Method   | Yelp   | AG's   | Yahoo  | MNLI (m/mm)   |
|----------------|------------------------|--|--|--|--|---|
| 1<br>2<br>3    | $ \mathcal{T}  = 0$    | unsupervised (avg)<br>unsupervised (max)<br>iPET | $\begin{array}{c} 33.8 \pm 9.6 \\ 40.8 \pm 0.0 \\ \textbf{56.7} \pm 0.2 \end{array}$ | $\begin{array}{c} 69.5 \pm 7.2 \\ 79.4 \pm 0.0 \\ \textbf{87.5} \pm 0.1 \end{array}$ | $\begin{array}{c} 44.0 \pm 9.1 \\ 56.4 \pm 0.0 \\ \textbf{70.7} \pm 0.1 \end{array}$       | $\begin{array}{c} 39.1 \pm 4.3 \ / \ 39.8 \pm 5.1 \\ 43.8 \pm 0.0 \ / \ 45.0 \pm 0.0 \\ \textbf{53.6} \pm 0.1 \ / \ \textbf{54.2} \pm 0.1 \end{array}$                              |
| 4<br>5<br>6    | $ \mathcal{T}  = 10$   | supervised<br>PET<br>iPET                        | $\begin{array}{c} 21.1 \pm 1.6 \\ 52.9 \pm 0.1 \\ \textbf{57.6} \pm 0.0 \end{array}$ | $\begin{array}{c} 25.0 \pm 0.1 \\ 87.5 \pm 0.0 \\ \textbf{89.3} \pm 0.1 \end{array}$ | $\begin{array}{c} 10.1 \ \pm 0.1 \\ 63.8 \ \pm 0.2 \\ \textbf{70.7} \ \pm 0.1 \end{array}$ | $\begin{array}{c} 34.2 \pm 2.1 \ / \ 34.1 \ \pm 2.0 \\ 41.8 \ \pm 0.1 \ / \ 41.5 \ \pm 0.2 \\ \textbf{43.2} \ \pm 0.0 \ / \ \textbf{45.7} \ \pm 0.1 \end{array}$                    |
| 7<br>8<br>9    | $ \mathcal{T}  = 50$   | supervised<br>PET<br>iPET                        | $\begin{array}{c} 44.8 \pm 2.7 \\ 60.0 \pm 0.1 \\ \textbf{60.7} \pm 0.1 \end{array}$ | $\begin{array}{c} 82.1 \pm 2.5 \\ 86.3 \pm 0.0 \\ \textbf{88.4} \pm 0.1 \end{array}$ | $52.5 \pm 3.1 \\ 66.2 \pm 0.1 \\ 69.7 \pm 0.0$   | $\begin{array}{c} 45.6 \pm 1.8 \ / \ 47.6 \ \pm 2.4 \\ 63.9 \ \pm 0.0 \ / \ 64.2 \ \pm 0.0 \\ \textbf{67.4} \ \pm 0.3 \ / \ \textbf{68.3} \ \pm 0.3 \end{array}$                    |
| 10<br>11<br>12 | $ \mathcal{T}  = 100$  | supervised<br>PET<br>iPET                        | $\begin{array}{c} 53.0 \pm 3.1 \\ 61.9 \pm 0.0 \\ \textbf{62.9} \pm 0.0 \end{array}$ | $\begin{array}{c} 86.0 \pm 0.7 \\ 88.3 \pm 0.1 \\ \textbf{89.6} \pm 0.1 \end{array}$ | $\begin{array}{c} 62.9 \pm 0.9 \\ 69.2 \pm 0.0 \\ \textbf{71.2} \pm 0.1 \end{array}$       | $\begin{array}{c} 47.9 \pm 2.8 \ / \ 51.2 \ \pm 2.6 \\ 74.7 \ \pm 0.3 \ / \ 75.9 \ \pm 0.4 \\ \textbf{78.4} \ \pm 0.7 \ / \ \textbf{78.6} \ \pm 0.5 \end{array}$                    |
| 13<br>14       | $ \mathcal{T}  = 1000$ | supervised<br>PET                                | $\begin{array}{c} 63.0 \pm 0.5 \\ \textbf{64.8} \pm 0.1 \end{array}$                 | 86.9 ±0.4<br>86.9 ±0.2   | $\begin{array}{c} 70.5 \ \pm 0.3 \\ \textbf{72.7} \ \pm 0.0 \end{array}$                   | $\begin{array}{c} \textbf{73.1} \pm \textbf{0.2} \text{ / } \textbf{74.8} \pm \textbf{0.3} \\ \textbf{85.3} \pm \textbf{0.2} \text{ / } \textbf{85.5} \pm \textbf{0.4} \end{array}$ |

Table 1: Average accuracy and standard deviation for RoBERTa (large) on Yelp, AG's News, Yahoo and MNLI (m:matched/mm:mismatched) for five training set sizes  $|\mathcal{T}|$ .

## Takeaways

- If we have only a small amount of training data, we can enhance fine-tuning with prompting for best results
  - Outperform supervised (finetuning) and unsupervised (zero-shot) approaches
- Improvement is largest for smaller training dataset sizes



Figure 5: Accuracy of supervised learning (sup.) and PET both with and without pretraining (PT) on Yelp

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(from Pre-train, Prompt, and Predict Survey Paper)

- *Recall*: zero-shot inference is hard
  - Can we prompt LM for additional knowledge to support prediction?
- *Approach*: Define several templates we can use to gather clarifying knowledge for a language task
  - <u>Example</u>: Because Brett found an internship while in college but Ian was unable to, *he* found a job less quickly after graduation.
    - *he* = Brett or lan?
  - <u>Ask:</u> What's the purpose of an *internship*? What is a *job*?
    - LM: The purpose of the *internship* is to help people find jobs.
    - LM: The definition of *job* is to be employed by someone.



- In practice, we can also prompt the LM for the concept that needs clarification
- "Self-talk"



|            | COMeT | ConceptNet | <b>Google Ngrams</b> | GPT   | Distil-GPT2 | GPT2  | GPT2-M | GPT2-L | GPT2-XL | XLNet | XLNet-L |
|------------|-------|------------|----------------------|-------|-------------|-------|--------|--------|---------|-------|---------|
| COPA       | 10.25 | 6.87       | 7.50                 | 7.25  | 5.37        | 7.12  | 7.37   | 4.37   | 7.75    | 6.87  | 7.37    |
| CSQA       | 0.39  | -3.23      | -0.30                | -4.04 | -3.79       | -3.58 | -3.09  | -3.26  | -3.65   | -3.91 | -3.55   |
| MC-TACO    | 1.90  | 3.35       | 3.53                 | 2.36  | 2.59        | 3.15  | 2.56   | 3.06   | 2.92    | 1.84  | 1.75    |
| Social IQa | 2.74  | 1.21       | 1.49                 | 1.71  | 1.87        | 1.66  | 1.75   | 1.95   | 2.24    | 1.74  | 1.79    |
| PIQA       | 3.77  | 4.07       | 4.36                 | 4.01  | 3.61        | 3.80  | 3.89   | 3.88   | 3.96    | 3.82  | 4.10    |
| WinoGrande | 0.01  | -0.01      | -0.11                | 0.13  | -0.17       | -0.03 | -0.04  | 0.04   | 0.08    | -0.10 | -0.25   |

Table 1: Relative improvement upon the zero-shot baseline in terms of development accuracy, for each knowledge source averaged across LMs for each dataset.

#### Takeaways

- Prompting LM for clarification ("self-talking") on language tasks improves zero-shot task performance!
- Paper also includes excellent analysis on the quality and helpfulness of generated clarifications



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(from Pre-train, Prompt, and Predict Survey Paper)

#### Prompting Massive LMs

- As LMs continue to grow, the more knowledge they can store
  - More complex LMs may become more viable for zero-shot inference
- Zero-shot inference with large LMs is hard!
  - What if we prompt the LM with a few examples of the task first?
  - Few-shot setting

#### Zero-shot

The model predicts the answer given only a natural language description of the task. No gradient updates are performed.



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#### Few-shot

In addition to the task description, the model sees a few examples of the task. No gradient updates are performed.



#### GPT-3 Zero-Shot and Few-Shot Inference

- GPT-3 succeeds in zero-shot and fewshot settings across several language tasks!
  - Zero-shot and fewshot performance increase as model complexity increases



## Takeaways

- Massive LMs can successfully perform language understanding tasks without fine-tuning on thousands of examples
  - Rather just need to prompt with a few examples first
  - Compete with supervised SOTA approaches
- Huge consequences!
  - NLP is now moving away from finetuning, and toward prompting!



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#### Measuring Prompt Utility

- Are data points better used as few-shot prompts or for fine-tuning examples? How do we quantify how useful prompting is?
- *Approach*: For some language task, evaluate the accuracy for varying numbers of data points (task instances)
  - Use instances either for **fine-tuning** or **prompting** LM
  - **Prompt utility:** For some accuracy *X* achieved by the LM, how many more/fewer data points did fine-tuning require compared to prompting?

#### Measuring Prompt Utility on MNLI



Scao, T.L. and Rush, A.M. (2021). How Many Data Points is a Prompt Worth? NAACL 2021 (Outstanding Short Paper).

#### Takeaways

• For small datasets, prompting is stronger than fine-tuning! 🜂





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#### Generating better prompts

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(from Pre-train, Prompt, and Predict Survey Paper)

## Generating Better Prompts

- Prompts so far have been manually defined based on various templates or pre-compiled benchmark data...
  - Can we do better than this? How can we find an optimal prompt?
- Approaches:
  - Deterministic augmentation of prompts
  - Learning to generate LM prompt text
  - Learning to generate LM prompt vectors

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(from Pre-train, Prompt, and Predict Survey Paper)

#### Mining New Prompts

- *Goal*: generate a set of prompts for a language task such that some of them trigger LM to predict the correct answer
- Approach: For some relation type, e.g., born-in, mine templates for sentences describing the relation from Wikipedia.
  - Use the LAMA dataset, which provides relational data from Wikipedia
  - Look for other sentences in Wikipedia connecting relation entities
    - Use relation extraction techniques to identify prompts
  - Example:
    - <u>Relation in LAMA:</u> (*Dante, born-in, Florence*)
    - <u>Templated prompt from LAMA:</u> "Dante was born in Florence"
    - <u>Sentence in Wikipedia:</u> "Dante first lived in Florence"
    - Convert to prompt: "x first lived in y"

#### Paraphrasing New Prompts

- *Approach*: Given a prompt, paraphrase it to generate another version of it
  - Example:
    - Original prompt: "x shares a border with y"
    - <u>Paraphrased prompt:</u> "*x has a common border with y*"
  - Use back-translation
    - 1. Use pre-trained machine translation system to translate the prompt into N candidates in another language
    - 2. Translate each candidate back to English

## Mining vs. Paraphrasing

- Ensemble results of all generated prompts
- Rank candidate answers to complete the prompts
- Evaluate on LAMA

| Prompts   | Top1  | Тор3 | Top5 | Opti. |  |  |  |
|-----------|---|------|------|-------|--|--|--|
|           | BERT-base (Man=31.1)                          |      |      |       |  |  |  |
| Mine      | 31.4  | 34.2 | 34.7 | 38.9  |  |  |  |
| Mine+Man  | 31.6  | 35.9 | 35.1 | 39.6  |  |  |  |
| Mine+Para | 32.7  | 34.0 | 34.5 | 36.2  |  |  |  |
| Man+Para  | 34.1  | 35.8 | 36.6 | 37.3  |  |  |  |
|           | BERT-large ( <b>Man=</b> 32 <mark>.3</mark> ) |      |      |       |  |  |  |
| Mine      | 37.0  | 37.0 | 36.4 | 43.7  |  |  |  |
| Mine+Man  | 39.4  | 40.6 | 38.4 | 43.9  |  |  |  |
| Mine+Para | 37.8  | 38.6 | 38.6 | 40.1  |  |  |  |
| Man+Para  | 35.9  | 37.3 | 38.0 | 38.8  |  |  |  |

Table 2: Micro-averaged accuracy of different methods (%). **Majority** gives us 22.0%. Italic indicates best single-prompt accuracy, and bold indicates the best non-oracle accuracy overall.

#### Takeaways

- Slight perturbations to prompts can significantly improve performance in extracting knowledge from LMs!
  - Effective for smaller LMs like BERT, where zero-shot setting is challenging
- Some prompts work better than others even if prompts are semantically similar!

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(from Pre-train, Prompt, and Predict Survey Paper)

#### Learning New Prompts

- To create prompts, so far we've...
  - Hand-engineered them
  - Deterministically generated them
- How can we *learn* the optimal words for a prompt?
- *Approach*: given some manually defined prompt, select several learned **trigger tokens** with a gradient-based search
  - Improve the likelihood of the LM producing the correct answer
  - Learn which tokens are best suited to be associated with class labels

#### Learning New Prompts



#### A real joy . atmosphere alot dialogue Clone totally

#### Learning Mapping from Tokens to Classes

- Given a prompt, an LM will rank all tokens in the vocabulary by likelihood to appear after the prompt
  - The most likely tokens are not necessary the desired token relating to a class, e.g., "positive"
- Can we learn a better mapping from generated tokens to predicted classes?



## Takeaways

- AutoPrompt drastically improves performance over manually defined prompts!
- Performance comes close to supervised approaches even with BERT and RoBERTa
  - Much smaller than GPT-3 Straight St

| Model                | Dev  | Test           |
|----------------------|------|----------------|
| BERT (finetuned)     | -    | $93.5^\dagger$ |
| RoBERTa (finetuned)  | -    | $96.7^\dagger$ |
| BERT (manual)        | 63.2 | 63.2           |
| BERT (AUTOPROMPT)    | 80.9 | 82.3           |
| RoBERTa (manual)     | 85.3 | 85.2           |
| RoBERTa (AUTOPROMPT) | 91.2 | 91.4           |

Table 1: Sentiment Analysis performance on the SST-2 test set of supervised classifiers (top) and fill-in-theblank MLMs (bottom). Scores marked with † are from the GLUE leaderboard: http://gluebenchmark.com/ leaderboard.

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(from Pre-train, Prompt, and Predict Survey Paper)

- *Lastly*: Why limit ourselves to human-interpretable tokens?
  - Past prompting works have focused on the tokens in prompts
  - In SOTA LMs, tokens are converted into numerical vector embeddings using several embedding layers before being processed by the transformer
    - Word embedding
    - Position embedding
    - Segment embedding
  - Can we learn a dense query vector, i.e., **soft prompt**, that is most likely to produce the correct answer for a task?
  - Prompt is no longer a sequence of words it's a sequence of vectors!

- Motivation: Some hard prompts will not apply to all cases
  - Example:
    - "\_\_\_\_ performed until his death in \_\_\_\_"
    - Only applicable to male performers!
- Generate an initial soft prompt from the hard prompt's word embeddings:
  - <u>Before:</u> "\_\_\_\_\_ performed until his death in \_\_\_\_\_"
  - <u>After:</u> "\_\_\_\_\_ V<sub>performed</sub> V<sub>until</sub> V<sub>his</sub> V<sub>death</sub> V<sub>in</sub> \_\_\_\_"
- Vectors can now be tuned continuously through small perturbations

- Consider a set of soft prompts  $\mathcal{T}_r$  for some relation type in LAMA
  - Model probability of LM's generated token as a weighted sum of soft prompt outputs, where p(t|r) is a learned weight for the soft prompt t:

$$p(y \mid x, r) = \sum_{\mathbf{t} \in \mathcal{T}_r} p(\mathbf{t} \mid r) \cdot p_{\mathrm{LM}}(y \mid \mathbf{t}, x)$$

prompt weight (learned)

- Optimize model by maximizing the likelihood of correct token being predicted
  - Weights of soft prompts are learned implicitly
  - Freeze weights of LM, but allow soft prompt vectors to be updated incrementally during training
  - Instead of learning to complete task with LM, learn how to ask the LM to complete it

- Start with pre-made hard prompts (min.) or randomly initialize the soft prompts instead (ran.)
- Compare BERT-base (**BEb**) and BERT-large (**BEI**) on LAMA
- Metrics: P@1, P@10 for correct token, mean reciprocal rank (MRR)

| Model           | P@1                 | P@10            | MRR             |
|-----------------|---------------------|-----------------|-----------------|
| lama (BEb)      | $0.1^{\dagger}$     | $2.6^{\dagger}$ | $1.5^{\dagger}$ |
| LAMA (BEI)      | $0.1^{\dagger}$     | $5.0^{\dagger}$ | 1.9†            |
| Soft (min.,BEb) | 11.3(+11.2)         | 36.4(+33.8)     | 19.3(+17.8)     |
| Soft (ran.,BEb) | <b>11.8</b> (+11.8) | 34.8(+31.9)     | 19.8(+19.6)     |
| Soft (min.,BEl) | 12.8(+12.7)         | 37.0(+32.0)     | 20.9(+19.0)     |
| Soft (ran.,BEl) | 14.5(+14.5)         | 38.6(+34.2)     | 22.1(+21.9)     |

Table 3: Results on ConceptNet (winner: random init).

#### Takeaways

- We don't need language-based prompts to extract knowledge out of large LMs!
- We can get away with learning vector prompts that are randomly initialized
  - No need to write prompts!
- *Limitation*: loss of interpretability 😅
- *Question*: How does this translate to few-shot learning with GPT-3?
  - Left for future work

## Summary

- 1. It's difficult to extract knowledge from early large LMs, e.g., BERT, using manually-defined prompts
- 2. Manually-defined prompts can be combined with LM fine-tuning for better performance when training data is small
- 3. Prompts can be used to gather supporting information to solve language tasks in zero-shot settings
- 4. More complex language models, e.g., GPT-3, can solve language tasks directly in zero- and few-shot settings
- 5. Prompting is stronger than fine-tuning when training data is small
- 6. Learning prompts for LMs further improves performance, even on zeroshot setting for early large LMs

# Thank you!